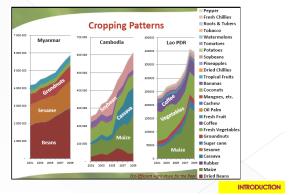


## Contents

- Introduction
- Fresh fruits production
- SME for fruit processing
- Constraints
- Perspectives

## Crop patterns (CIAT, 2010)



AGRICULTURE-based Cour	itries 👘	
Cambodia 33.1%		The second
Lao PDR 50.2%	4	SPAN TO
Myanmar 42.9%		1 4 × 1/2
	TRANSFORN	NNG Countries
a serilize the	Indonesia	15%
	Malaysia	7.7%
	Philippines	s 19.1%
A REAL PROPERTY AND	Thailand	9.3%
URBANIZED Countries	Vietnam	20.2%
Brunei Darussalam 2.	1%	
Singapore 0.	1%	
		INTRODUCT

## Agricultural profile



INTRODUCTION

- > Fruit plantation in farm yard
- > Domination by fresh fruits from Vietnam and Thailand
- > Poor infrastructure, poor investment in agricultural sector
- > Agricultural land is 1/3 of the total country area
- > Most of the land belongs to paddy field
- > Agriculture employed over 70% of the population,
- ▶ It shares about 31.2% of GDP
- > 20% of agricultural houses grow tropical fruits

Profile of Cambodia

- Tropical region with two seasons
- Growing varieties of fruits (Mango, banana,...etc)
- However, seasonal patterns and low technology in fruits plantation are constraints
- Climate change: erosion and other environmental causes (Drought-Takeo, K. Speu.)



INTRODUCTION

# Imported fruits

- Apples
- Durian
- Grapes
  Guava
- longan
- Lychee
- Mangosteen
- Oranges
- PersimmonPear
- Peach
- Rambutan,
- Sapodilla, etc.



## Processed fruit products

- Exportation in terms of raw materials such as cashew nut
- Import the semi product and final product (jackfruit in package, potatoes product..etc)
- Importation is mainly from Vietnam and Thailand
- o Little amount of SMEs on this sector

INTRODUCTION

	Province name	Longan	Mango	Milk Fruit	Sapodilla	Jujube	Custard apple	Orange	Guava	Total
1	Banteay Mean Chey	20	748	190	205		265	210	65	1,703.0
2	Battambang	380	1212	165	497		368	1875	210	4,707.0
3	Kompong Cham	34	2391	69	123		247	392	70	3,326.0
4	Kompong Chhnaing	6	618	77			181	14		896.0
5	Kompong Speu	1525	2470	147	252		65	36	48	4,543.0
6	Kompong Thon	25	235	120	16		122	75	94	687.0
7	Kompot	n	3935	176	88		440	116	97	4,863.0
8	Kandal	103	1260	67	585	20	45	50	271	2,401.0
9	Koh Kong	45	543	15	-	1	66	151	115	935.0
10	Kratie	9	2241	-	13		30	70	n	2,374.0
n	Mondulkiri	15	569	13	8		39	31		675.0
12	Phnom Penh City	8	80	20	2			-		110.0
13	Preah Vihea	-	59	-	3			13		75.00
14	Prey Veng	11	395	20	1		32	6	100	565.0
15	Pursat	23	820	5	17		125	87	193	1,270.0
16	Rattankiri	-	-	-	-		-	-		-
17	Siem Resp	40	3025	88	123		208	175	80	3,739.0
18	Sihanouk ville	9	596				403	-	20	1,028.0
19	Steung Treng	98	379	-	99	1	231	200	-	1,007.0
20	Svay Reing	2	885	5		1		21	164	1,077.0
21	Takeo	7	798	24	12		335	25	175	1,376.0
22	Otdar Mean Chey	2	72	3	3	1	12	6	20	118.0
23	Kep	-	26	5	1		4	-	12	48.00
24	Pailin	3	377	7	4					391.0
	Total	2376	23734	1216	2052	20	3218	3553	1745	37,914

## Plantation

Crops	He	Main Centers of Production		
Banana	34,489	Kandal, K. Cham, K. Speu, Siem Reap, Battambang, and		
		Takeo		
Cashew	37,673	Rattanakiri, K. Cham, and Kampot		
Coconut	33,950	Kandal, Kampot, K. Cham, Pursat, Siem Reap, and Takeo		
Longan	24,990	Kandal		
Mango	27,004	Kandal, K. Cham, Prey Veng, Takeo, K. Speu, and Siem		
-		Reap		
Milk Fruit	1,172	Kampong Chhnang, Pursat, and Siem Reap		
Sapodilla	4,027	Kandal and Battambang		
Durian 991		Kampot and Kampong Cham		
Jackfruit	27,567	Kandal and Kampot		
Custard Apple	5,831	Kandal, K. Cham, Battambang, Kampot, and Siem Reap		
Orange	1,979	K. Cham, Battambang, Pursat, Siem Reap, and K. Chhnang		
Coffee	1,048	K. Cham, Rattanakiri		
Rambutan	281	K. Cham, Koh Kong		
Guava	322	K. Chhnang, Siem Reap, Koh Kong, Battambang, Oddar		
		Meanchey, and Banteay Meanchey		
Pineapple	650	Stung Treng, K. Cham, and Koh Kong		
Black Pepper	79	K.Thom. Mondolkiri, and Rattanakiri		

SMEs for fruit processing

- Little amount of SMEs on fruit processing

		<u>`</u>						
Crops	Longan	Mango	Milk	Jujube	Sapota	Custard	Orange	Guava
			fruit			apple		
Area	2,376	23,734	1,216	20	2052	3,218	3,553	1,745
(ha)								

(Source: MAFF April 2010 and Report from Kandal)

FRESH FRUIT PRODUCTION

### SMEs for food processing

No	Name	Position	Company Name	Phone	Product
1.	Mr. Taing Kuy Hak	Manager	Khmer Agricultural	Preah Trapeang Communce, Prey	Food processing- Cashew nut
			Product Import Export	Chhoor District, Kampongeham	
			Co., Ltd. (KAP)	Province	
				Tel: 092-717722	
2.	Mr. Pich Chan	General Manager	The Khmer Mekong	N0 64, St. 38p, Sangkat Phnom	Food processing - Fruit juice
			Food Company	Penh Thmey, Khan Reuseykeo,	
			(KMF)	Phnom Penh	
3.	Mr. Lang Seng Horg	General Manager	CEDAC	#151 St. 592 BeungkokII	Food processing - Chili Sauce and
			SAHAKREAS	Commune, ToulKork District,	Sausage
				Phnom Penh, Cambodia.	
				Tel : 077 777949	
				Email : lshorng@skcedac.com.kh	
4.	Mr. Heng Heang	General Manager	HENG HEANG	#555, Street 369, Andaung village,	Food processing
			Company	Prek Pra Commune, Mean Chey	
				District, Phnom Penh, Cambodia	
				Tel: 012 647888	
				Email : heng.sokros@gmail.com	
5.	Mr. Hym Piseth	Production	Confirel Co., Ltd.	#34A, Street 240, Phnom Penh,	Food Processing, Palm Wine, Palm
		Manager		Cambodia.	Vinegar, Palm Sugar, Crystallized
				Tel: 017 582 898	fruits
				Email : hympiseth@yahoo.com	
6.	Mr. Pok Leakreasey	Manager	Khmer Natural	Phum Daun Mann, Samroungleu	Food Processing, Palm Beer, Palm
			Product Enterprise	Commune, Angsnuol District,	Vinegar
				Kandal Province, Cambodia	
				Tel ; 012 516 364	
				Emai : khmernature@yahoo.com	
7.	Mr. Keo Chamroeun	Deputy CEO	Leng Seng Huot	1252, Plove Lum, Phum	Food Processing, Sweet Jelly,
			Group Co., Ltd	Chamroeun Phal, Sangkat Boeung	dessert
				Tumpun, Khan Meanchey, Phnom	
				Penh, Cambodia	
				Tel: 097 50 77777	
				Email : ty_sh2@hotmail.com	

#### constraints

#### MAIN CONSTRAINTS

- 1) Lack of good market conditions.
- 2) Lack of government supports and organizations.
- 3) Lack of research and extension services.
- 4) Lack of new variety and technology.
- 5) Poor coordination between international organizations and internal agencies.
- 6) It needs to strengthen above sides.

8.	Ms. Keo Mom	CEO	Ly Ly Food Industry	No 281, Wat Tang Krosang Street,	Food Processing, Pack Snack
			Co., Ltd.	Kbaldormrey Village, Kakab	
				Commune, Dangkor District,	
				Phnom Penh.	
				Tel : 097689 9999	
				Email : keo_mom@online.com kh	
9.	Kheang Kheang			# 65 Eo Street 369 Sangkat cba	Fruit juice
	Juice			ampove 2, Khan mean chey,	
				Phnom Penh,	
				Te; : 016 881 344,	
				Tel: 011 737 616	
10	Mr. Phan Sophat	General Manager	ឈូង ហេងហ្គុតប្រដាក់	ផ្ទំពោះខ នំ ផ្លូវ ទនាជ សង្កាត់វាលវម៌ ទិល្លា៧ អាហា	Food
			(នាប់ពង់ (ធ្វើពីពោត)	Dee page and	
				में!पण : hengpa99@hotmail.com	
11	Ms. Uch Sophay		Cambodia NTFP	Tel: (855) 12 434 941 (Ms. Chan	Food
			Networking Group	Na)/092 286 306	
				Tel: (855) 23 727 407	
				ntfp_epc@online.com.kh/	
				uchsophay@yahoo.com	
12	Ms. Kham	Manager	Direct Queen	No 88B, Street 150, Sangkat Phsa	Food (ice cream)
	Sophannary		Company	Depot I, Khan Toul Kouk, Phnom	
				Penh	

#### Perspectivies

#### Farmers can overcome difficulties with:

- Knowledge
- Skills
- New technology
- Capital

29/07/2012

